

# **Investor Presentation**



ASX: IIQ | 27 October 2022

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#### About INOVIQ



- Developing next-generation exosome capture tools and precision diagnostics for cancer and other diseases
- Proprietary technology platforms for biomarker isolation and detection
- Products in-market for exosome research & bladder cancer
- Multi-product pipeline for detection and monitoring of breast, ovarian and other cancers targeting \$15B global markets
- Compelling early data in breast and ovarian cancers
- Multiple key inflection points over next 12 months
- Strong cash position of \$15.4m to fund operations and pipeline development

| Financial information (ASX:IIQ)  |            |  |  |  |  |
|----------------------------------|------------|--|--|--|--|
| Ordinary shares                  | 92,018,702 |  |  |  |  |
| Share price (26/10/22)           | A\$0.550   |  |  |  |  |
| Market capitalisation (26/10/22) | A\$50.6m   |  |  |  |  |
| Cash position (30/6/22)          | A\$15.4m   |  |  |  |  |
| Ave monthly cash burn (Q4 FY22)  | A\$561k    |  |  |  |  |
| Top 20 Shareholders (26/10/22)   | 34.8%      |  |  |  |  |





| PRODUCT                          | INDICATION        | PLATFORM    | USE                 | RESEARCH | ASSAY<br>DEVELOPMENT | CLINICAL<br>DEVELOPMENT | REGISTRATION |
|----------------------------------|-------------------|-------------|---------------------|----------|----------------------|-------------------------|--------------|
| hTERT <sup>1</sup>               | Bladder Cancer    | ICC         | Adjunct to cytology |          | -                    |                         | ★ In-market  |
| EXO-NET-RUO                      | Exosome Capture   | Device      | Research tool       |          |                      | •                       | ★ In-market  |
| Exosome-OC <sup>2</sup> (OCRF-7) | Ovarian Cancer    | Multiomic   | Screening           | •        |                      |                         |              |
| SubB2M-BCM                       | Breast Cancer     | Immunoassay | Monitoring          |          | •                    |                         | 2023         |
| SubB2M-OCM                       | Ovarian Cancer    | Immunoassay | Monitoring          |          |                      |                         | 2023         |
| SubB2M-SPR                       | Multi-cancer      | SPR         | Risk assessment     |          |                      |                         |              |
| SubB2M-PCS                       | Prostate Cancer   | Immunoassay | Detection           | •        |                      |                         |              |
| SubB2M-PaC                       | Pancreatic Cancer | Immunoassay | Detection           | -•       |                      |                         |              |
| BARD1-Ovarian <sup>3</sup>       | Ovarian Cancer    | Immunoassay | Detection           | •        |                      |                         |              |
| BARD1-Breast <sup>3</sup>        | Breast Cancer     | Immunoassay | Detection           | •        |                      |                         |              |
| BARD1-Lung <sup>3</sup>          | Lung Cancer       | Immunoassay | Detection           | •        |                      |                         |              |

4 \*RUO = Research Use Only; ICC = Immunocytochemistry;

1. Adjunct to urine cytology to assist the detection of bladder cancer; 2 Umbrella Research & Option Agreement with UQ, 3. Progression subject to completion of review (ASX: 28/3/22)





- SubB2M detects the pan-cancer biomarker, Neu5Gc, found at elevated levels in multiple human cancers<sup>1</sup>
- Applications for detection and monitoring of multiple cancers (breast, ovarian, prostate, pancreatic, melanoma, and others)
- SubB2M cGMP contract manufactured <sup>3</sup>
- INOVIQ is progressing two approaches:
  - SubB2M-based SPR test for detection of Neu5Gc for cancer risk assessment
  - SubB2M-based immunoassays for detection of Neu5Gc decorated cancer antigens (CA125 and CA15.3) for cancer monitoring





### SubB2M | SPR test for cancer risk assessment



- POC data in case-control studies showed the SubB2M-based SPR test detected:
  - Ovarian Cancer at 100% sensitivity and 100% specificity across all stages  $(n = 69)^{1,2}$
  - Breast Cancer at 95% sensitivity and 100% specificity across all stages (n = 118)<sup>1,2,3</sup>
- Agreement with Nicoya to transfer, develop and evaluate SubB2M-based SPR test on next-gen Alto digital SPR instrument<sup>4</sup>
- In development for:

6

- o Cancer risk assessment in conjunction with approved screening tests
- Potential for further development as a multicancer detection test



#### **Breast Cancer data**

SENSITIVITY BY STAGE at 10.5 GPU cutoff<sup>1</sup> n=118 (96 cancers : 22 controls)



1. Shewell et al. N-glycolylneuraminic acid serum biomarker levels are elevated 3. Collaborative Research Agreement with the Institute for Glycomics at Griffith University: 4. ResearchDx engaged under Master Services Agreement (ASX: 5/4/22)

#### **Ovarian Cancer data**

SENSITIVITY BY STAGE at specified cutoffs n=69 (47 cancers : 22 controls)

POC = Proof of Concept; SPR = Surface Plasmon Resonance; OC = Ovarian Cancer: CRO = Contract Research Organisation

in breast cancer patients at all stages of disease. BMC Cancer (2022) 22:334: https://rdcu.be/cJ21m; ; 2. Samples provided by Victorian Cancer Biobank,

4. Contract Research Agreement with Nicova Lifesciences Inc (ASX: 13/10/22

## SubB2M | Immunoassays for cancer monitoring



- Initial assay design, prototype development and feasibility testing of SubB2M immunoassays by Griffith University<sup>3</sup>
- Agreement with ResearchDx (US-based contract diagnostics organization) to further develop and validate SubB2M-based immunoassays<sup>1</sup>
- SubB2M-based immunoassay development, optimisation and analytical validation underway<sup>3</sup>
- On-track to commence clinical testing by Dec-22
- SubB2M-based immunoassays detect Neu5Gc-decorated single cancer antigens:
  - SubB2M/CA15.3 test for monitoring breast cancer
  - SubB2M/CA125 test for monitoring ovarian cancer
- Simple, cost-effective tests to improve the accuracy of existing standard of care tests



FIGURE: ResearchDx data shows SubB2M-CA15.3 assay measures from 5 - 250 U/ml. Limit of Quantitation 5 U/ml and CV 7.8%.

7 CDO = Contract Diagnostics Organisation; 1. ResearchDx engaged under Master Services Agreement (ASX: 5/4/22); 2. INOVIQ signs key manufacturing agreement to advance its SubB2Mbased tests (2 May 2022); 3. SubB2M US patent grant and program update (ASX: 1/7/22)

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### SubB2M | Development plan



| PROJECT PLAN   | СҮ2022 | CY2023    |
|--|--------|-----------|
| Feasibility testing  |        |           |
| Assay development  |        |           |
| Retrospective clinical study 1 (diagnostic accuracy by cancer stage) |        | <b>—</b>  |
| Retrospective clinical study 2 (clinical performance for monitoring) |        |           |
| Analytical validation  |        | <b>──</b> |
| Clinical validation  |        |           |
| LDT market launch (CLIA Lab partner <sup>9</sup> )                   |        |           |

• SubB2M-CA15.3 • SubB2M-CA125 • SubB2M SPR Assay classification and performance will be confirmed in retrospective clinical studies



### EXO-NET I Exosome isolation tools

- EXO-NET pan-exosome capture is a 'research use only' (RUO) product for isolation of exosomes from body fluids with speed, purity and yield advantages
- Enables rapid, efficient and scalable isolation of enriched exosomes
- US contract sales force in place to accelerate commercial roll-out
- **Commercialisation** strategy to embed EXO-NET into the discovery, research & development phases of future exosome-based diagnostics & therapeutics
- Expanding EXO-NET pipeline for new product opportunities
- **Collaborating** with KOLs to validate EXO-NET for cancer, inflammatory, metabolic and neurodegenerative diseases
- Manufacturing moving to automated cGMP production







# Collaboration with UQ to develop world-first exosome-based ovarian cancer screening test<sup>1</sup>

- **EXO-NET technology** used for fast and accurate and scalable exosome isolation
- UQ's OCRF-7 validated in an retrospective casecontrol study achieving over 90% accuracy for detection of stage I / II ovarian cancer<sup>3</sup>
- UQ project funded via a \$2.7m MRFF<sup>2</sup> grant
- INOVIQ has the **exclusive option to license** the development and commercialisation rights
- Meets critical need for early detection of ovarian cancer to improve women's health outcomes and help save lives



FIGURE: Retrospective case (n = 153) : control (n= 312) study comparing accuracy of OCRF-7 algorithm to CA-125 assay



### Expected achievements and catalysts



# 4Q CY2022

- Agreement with Nicoya to transfer, develop & evaluate SubB2M SPR test
- Commence SubB2M clinical studies for BC
- Commence SubB2M clinical studies for OC
- Progress development of new EXO-NET capture products
- Progress on UQ collaboration for exosome OC test
- New EXO-NET collaborations

#### SubB2M BC test results

- SubB2M OC test results
- Secure LDT laboratory partner
- SubB2M analytical validation
- SubB2M clinical validation
- Launch SubB2M BC test (LDT)
- Launch SubB2M OC test (LDT)
- Secure partnering agreements for EXO-NET
- Progress results on exosome OC test
- Establish EXO-NET manufacture at Melbourne

CY2023

- EXO-NET publication/s





Innovative Patented Strong Compelling Technology Pipeline Results Company Commercialised Significant growth Experienced **Strong cash Products** Leadership Potential Position





# Contacts

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