

Investor Presentation



Bell Potter Healthcare Conference 10 November 2022

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INOVIQ at a glance





Developing next-generation exosome capture tools and precision diagnostics for cancer and other diseases



Proprietary technology platforms for biomarker isolation and detection



Products in-market for exosome research & bladder cancer



Multi-product pipeline for detection and monitoring of breast, ovarian and other cancers targeting \$15B global markets



Compelling early data in breast and ovarian cancers



Multiple key inflection points over next 12 months



Key company metrics and strong funding position

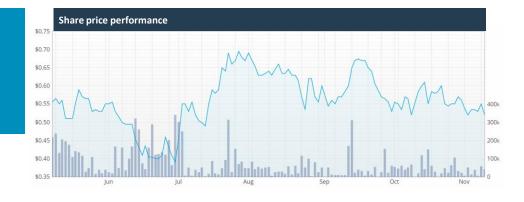


\$13.5m Cash at bank¹ 92,018,702 Ordinary shares²

\$0.55 Share price² \$50.61m Market capitalisation²

A\$607k Ave monthly cash burn

34.9% Top 20 holders²





Unmet need for earlier cancer detection

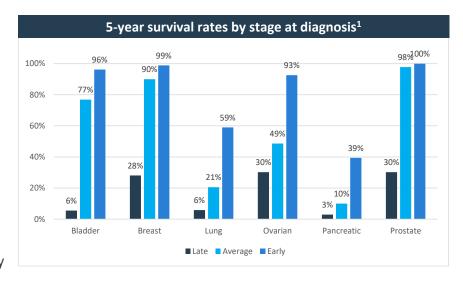


Unmet need

- Unmet needs for non-invasive, accurate and reliable diagnostic tests for earlier cancer detection and monitoring
- Earlier detection improves treatment options, patient outcomes & survival ¹

Solutions

- ✓ Screening tests for cancer earlier and more accurate detection
- Predictive tests to guide therapeutic selection test to treat
- Monitoring tests for treatment response
- Monitoring tests for cancer recurrence improve the accuracy of existing tests





Global cancer diagnostics market



Global cancer burden is 50.6m survivors, **19.3m new cases and 10.0m deaths pa**¹

Global cancer diagnostics market valued at **US\$250b**²

INOVIQ is targeting markets worth over US\$15b for some of the world's most common and deadliest cancers



GLOBAL CANCER DIAGNOSTIC SALES BY SEGMENT (\$US)



Broad development pipeline provides multiple shots on goal



PRODUCT	INDICATION	PLATFORM	USE	RESEARCH	ASSAY DEVELOPMENT	CLINICAL DEVELOPMENT	REGISTRATION
hTERT ¹	Bladder Cancer	ICC	Adjunct to cytology		-	-	★ In-market
EXO-NET-RUO	Exosome Capture	Device	Research tool				★ In-market
Exosome-OC ² (OCRF-7)	Ovarian Cancer	Multiomic	Screening	•			
SubB2M-BCM	Breast Cancer	Immunoassay	Monitoring		•		2023
SubB2M-OCM	Ovarian Cancer	Immunoassay	Monitoring		•		2023
SubB2M-SPR	Multi-cancer	SPR	Risk assessment		•		
SubB2M-PCS	Prostate Cancer	Immunoassay	Detection	-			
SubB2M-PaC	Pancreatic Cancer	Immunoassay	Detection	•			
BARD1-Ovarian ³	Ovarian Cancer	Immunoassay	Detection				
BARD1-Breast ³	Breast Cancer	Immunoassay	Detection	•			
BARD1-Lung ³	Lung Cancer	Immunoassay	Detection	-			



SubB2M | Improves specificity in cancer detection and monitoring



SubB2M detects the pan-cancer biomarker, Neu5Gc, found at elevated levels in multiple human cancers¹

Applications for detection and monitoring of multiple cancers (breast, ovarian, prostate, pancreatic, melanoma, and others)

INOVIQ is progressing two approaches:

- SubB2M-based SPR test for detection of Neu5Gc for cancer risk assessment
- SubB2M-based immunoassays for detection of Neu5Gc decorated cancer antigens (CA125 and CA15.3) for cancer monitoring

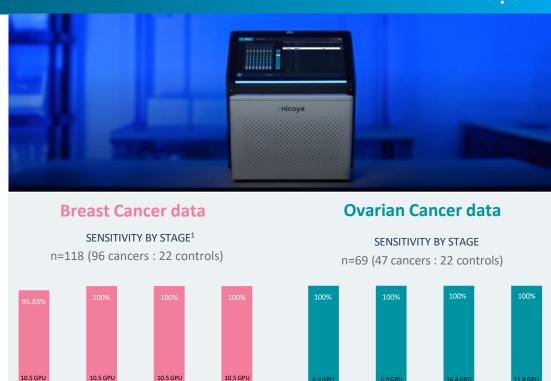




SubB2M | SPR test for cancer risk assessment



- POC data in case-control studies showed the SubB2M-based SPR test detected:
 - Ovarian Cancer at 100% sensitivity and 100% specificity across all stages (n = 69) ^{1,2}
 - Breast Cancer at 95% sensitivity and 100% specificity across all stages (n = 118) 1,2,3
- Agreement with Nicoya to transfer, develop and evaluate SubB2M-based SPR test on next-gen Alto digital SPR instrument⁴
- In development for cancer risk assessment in conjunction with approved screening tests
- Potential for further development as a multi-cancer detection test



Stage I

Stage II

Stage IV

Stage III

Stage I

Stage II



Stage IV

Stage III

POC = Proof of Concept; SPR = Surface Plasmon Resonance; OC = Ovarian Cancer: CRO = Contract Research Organisation

^{1.} Shewell et al. N-glycolylneuraminic acid serum biomarker levels are elevated 3. Collaborative Research Agreement with the Institute for Glycomics at Griffith in breast cancer patients at all stages of disease, BMC Cancer (2022) 22:334; https://rdcu.be/cJ21m::

SubB2M | Immunoassays for cancer monitoring



- SubB2M-based immunoassay development, optimisation and analytical validation underway at ResearchDx^{1,2}
- On-track to commence clinical testing by Dec-22
- SubB2M-based immunoassays detect Neu5Gc-decorated cancer antigens:
 - SubB2M/CA15.3 test for monitoring breast cancer
 - SubB2M/CA125 test for monitoring ovarian cancer
- Simple, cost-effective tests to improve the accuracy of existing standard of care tests

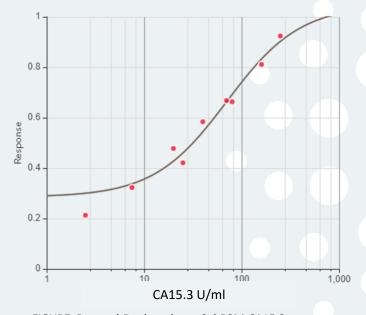
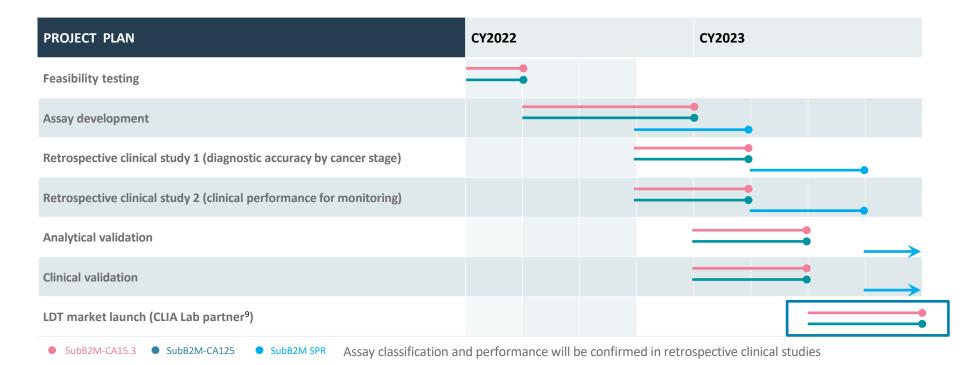


FIGURE: ResearchDx data shows SubB2M-CA15.3 assay measures from 5 - 250 U/ml. Limit of Quantitation 5 U/ml and CV 7.8%.



SubB2M | Development plan. Targeting LDT launch 2H CY2023







EXO-NET | Exosomes - like a "message in a bottle"



- Exosomes are small extracellular vesicles (sEVs; 30-150nm) released from most cells, including cancer cells, into body fluids (plasma, saliva, urine, CSF)
- Exosomes contain biomolecules (DNA, RNAs, proteins) and deliver these "messages" between cells
- Exosomes can be captured and their messages "read" to determine the disease or health status of a cell
- Potential diagnostic and therapeutic applications for cancer, metabolic, inflammatory, neurodegenerative and other diseases





EXO-NET | Exosome isolation tools



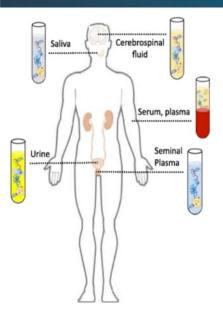
- **EXO-NET pan-exosome capture** is a 'research use only' (RUO) product for isolation of exosomes from body fluids with speed, purity and yield advantages
- Enables rapid, efficient and scalable isolation of exosomes
- Suitable for biomarker discovery, research & development phases of future exosome-based diagnostics & therapeutics
- Expanding **EXO-NET pipeline** for new product opportunities including high throughput sample processing
- **Collaborating** with KOLs to validate EXO-NET for cancer, inflammatory, metabolic and neurodegenerative diseases
- US sales team in place to accelerate commercial roll-out





EXO-NET | Solution for EV Based Diagnostics





- Fully automatable for high-throughput sample processing
- Compatible with routine pathology laboratory workflows for downstream processing









Sample collection

Automated EXONET EV isolation

Automated RNA isolation

Liquid Biopsy Digital PCR



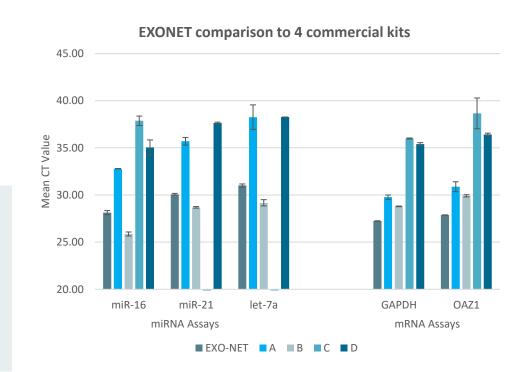
EXO-NET | Efficient Isolation of plasma EV derived RNAs



EXONET outperforms or is equivalent to 4 commercial EV isolation kits for recovery of EV micro RNA (miRNA) and messenger (mRNA) as indicated by lower CT values. 1,2

"The use of a scalable exosome isolation tool such as INOVIQ's EXO-NET product is critical to enable the commercialisation of routine exosome-based tests that can be used in pathology laboratories worldwide."

Associate Professor Carlos Salomon Gallo Head of Exosome Biology Laboratory, University of Queensland





EXO-NET in summary



FAST	Easy and convenient workflow with only 15 minutes EV capture			
SAMPLE VERSATILITY	Optimal solution for very low volume and rare samples from plasma, urine, saliva			
HIGH YIELD	High yield and capture of EVs from various biofluids			
PURITY	Reduced co-isolation of contaminants and high enrichment of EV mRNA and protein markers			
DOWNSTREAM COMPATIBILITY	Compatible for use with most downstream applications (qPCR, Mass Spec, ELISA)			
CUTOMIZABLE	EXO-NET is customizable to isolate specific EV subpopulations for use in target disease indications			
SCALABILITY	Suitable for automation and high-throughput screening			



EXO-NET | Exosome-based diagnostics pipeline



Collaboration with UQ to develop world-first exosome-based ovarian cancer screening test¹

- EXO-NET technology used for fast and accurate and scalable exosome isolation
- UQ's OCRF-7 validated in a retrospective casecontrol study achieving over 90% accuracy for detection of stage I / II ovarian cancer³
- UQ project funded via a \$2.7m MRFF² grant
- INOVIQ has the exclusive option to license the development and commercialisation rights
- Meets critical need for early detection of ovarian cancer to improve women's health outcomes and help save lives

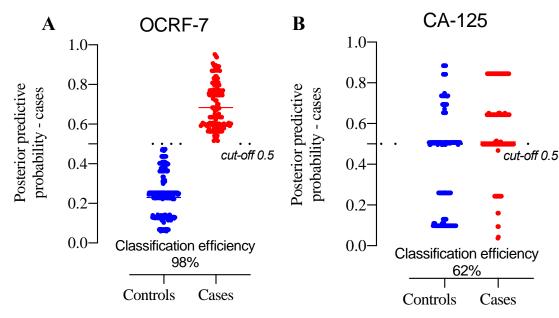


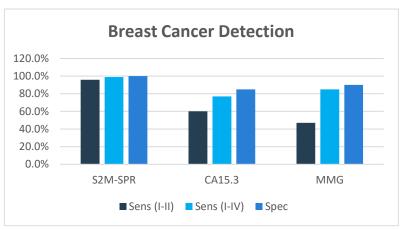
FIGURE: Retrospective case (n = 153): control (n= 312) study comparing accuracy of OCRF-7 algorithm to CA-125 assay

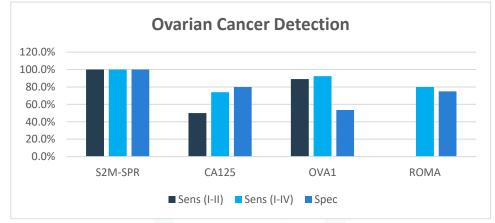


Competitor comparison



Promising early data compared to commercially available tests for breast and ovarian cancers







LDT to IVD commercialisation path



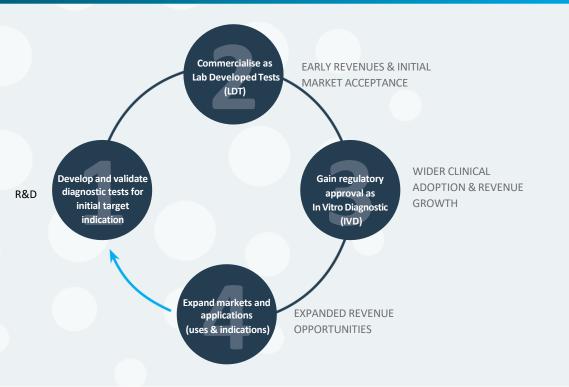
INOVIQ is focused on the LDT → IVD commercialization route to take products to market.

Two main pathways: in the US:

- Laboratory developed test (LDT) development and validation in a single CLIA laboratory
- Invitro diagnostic (IVD) FDA cleared/approved kit for sale to hospitals, clinical laboratories and doctors' offices

ResearchDx recently engaged to develop and validate SubB2M-based immunoassays as LDTs.

Percorso Life Sciences engaged to accelerate the rollout of EXO-NET products in the US.





Expected achievements and catalysts



4Q CY2022

CY2023

- ✓ Agreement with Nicoya to transfer, develop & evaluate SubB2M SPR test
- √ Canadian patent granted for BARD1
- Commence SubB2M clinical studies for BC
- Commence SubB2M clinical studies for OC
- Progress development of new EXO-NET capture products
- Progress on UQ collaboration for exosome OC test
- New EXO-NET collaborations

- SubB2M BC test results
- SubB2M OC test results
- Secure LDT laboratory partner
- SubB2M analytical validation
- SubB2M clinical validation
- Launch SubB2M BC test (LDT)
- Launch SubB2M OC test (LDT)
- Secure partnering agreements for EXO-NET
- Progress results on exosome OC test
- Establish EXO-NET manufacture at Melbourne
- EXO-NET publication/s



Investment summary



Highly innovative Company

Patented Technology

Strong Pipeline Compelling Results

Commercialised Products

Significant growth Potential

Experienced Leadership

Strong cash Position





Contacts

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Healthcare Experienced Board





DR GEOFF CUMMING PhD *Non-Executive Chairman*

Healthcare and biotechnology director with extensive diagnostics industry experience.

Previously Managing Director Roche Diagnostic Systems (Oceania), MD/CEO Biosceptre International Ltd and MD/CEO of Anteo Diagnostics Ltd.

Currently NED AnteoTech Ltd.



MAX JOHNSTON
Non-Executive Director

Healthcare industry director and international business leader with extensive experience across medtech, pharmaceuticals, consumer healthcare and consumer goods.

Previously President and CEO of Johnson & Johnson Pacific, NED of PolyNovo Ltd and CannPal Animal Therapeutics Ltd, and Chairman of AusCann Ltd.

Currently NED of Medical Developments International Ltd & Tissue Repair Ltd, and interim CEO of PolyNovo Ltd.



PHILIP POWELL

Non-Executive Director

Healthcare industry director and chartered accountant with extensive investment banking experience specialising in capital raisings, IPOs, mergers and acquisitions and other transactions across pharma, food and agriculture.

Previously at OAMPS Ltd and Arthur Andersen, and NED at Polynovo Ltd and Medical Developments International Ltd.

Currently NED RMA Global Ltd.



Prof ALLAN CRIPPS AO PhD
Non-Executive Director

Distinguished academic, clinical scientist and health services leader, having made significant contributions in immunology, diagnostics and health services.

Previously Pro Vice Chancellor (Health) at Griffith University where he was responsible for the establishment of the Health Faculty including the School of Medicine.

Currently Professor Emeritus at Griffith University and NED of Neurotech International Ltd.



Management





DR LEEARNE HINCH *Chief Executive Officer*

Experienced biotechnology CEO with expertise in corporate development, capital raising, product development, commercialisation and licensing.

Past leadership and consulting roles in ASX-listed biotechnology, multinational and private companies across diagnostics, devices, therapeutics and animal health including Eustralis Pharmaceuticals, HealthLinx, OBJ, Holista Colltech, Virbac & Mars.



DR GREG RICE PhD
Chief Scientific Officer

Internationally recognised scientist with over 30 years' experience and a successful track record in oncology research, biomarker trials and diagnostics commercialisation.

Previous leadership roles in academia and industry including UQ, Baker Heart Institute, UoM, Monash & Health! inx



MARK EDWARDS
CFO & Company Secretary

Highly experienced finance executive with expertise in financial leadership and management, corporate governance, investor relations and corporate transactions.

Previous senior roles in ASX listed pharmaceutical, medical device and healthcare companies including Medical Developments International and Cogstate.



Dr ROCCO IANNELLO *Business Development and Licensing Director*

Senior business development professional and research scientist with experience in IP commercialisation, business development and licensing across medical devices & pharmaceuticals.

Strong Australian and international networks across government, academia, industry and venture capital. Previous senior roles at Monash, Ward Medication Management & Gordagen Pharmaceuticals.



Strong patent portfolio



- Broad patent portfolio protecting IIQ's core biomarker isolation and detection technologies and products
- IP owned or exclusively licensed
- 43 granted patents,
 13 pending and 2
 international (PCT)
 applications (at 27/10/22)
- Protection across key jurisdictions (including US, Europe, Asia & Australia)
- Registered trademarks for INOVIQ®, EXO-NET® & Acuris®

Patent Family	Title	Granted	Pending	Expiry
SubB2M				
PCT/AU2017/051230 (WO 2018/085888)	Subtilase cytotoxin B subunit mutant	AU, US	BR, CA, CN, EP, IN, JP, KR, US (cont)	2037
PCT/AU2022/050470	Methods of analysing a sample			2042
Molecular NETs				
PCT/US2010/058086 (WO2011/066449)	Devices for detection of analytes	CN, US(cont1), US(cont2), US(cont3)	US(cont5)	2030
PCT/US2013/049779 (WO2014/011673)	Molecular Nets	EP		2033
PCT/US2014/029823 (WO2014/153262)	JS2014/029823 (WO2014/153262) Molecular nets on solid phases		CA	2034
PCT/AU2022/050428	Methods relating to tumour-derived extracellular vesicles			2042
BARD1				
PCT/FR01/02731 (WO/2002/018536)	Truncated BARD1 protein, and its diagnostic and therapeutic uses	US		2024
PCT/IB2011/053635 (WO/2012/023112)	BARD1 isoforms in lung and colorectal cancer and use thereof	AU, BR, CA, CN, CN(div) EP, HK, IL, JP, JP(div), SG, US, US(cont)		2031
PCT/IB2011/054194 (WO/2012/038932)	Kits for detecting breast or ovarian cancer in a body fluid sample and use thereof	EP, US, US (cont)		2031
PCT/EP2014/073834 (WO/2015/067666)	/EP2014/073834 (WO/2015/067666) Lung Cancer Diagnosis		EP, HK	2034
P14002398.7 Non-coding RNA as diagnostic marker and treatment target		US		2035
hTERT				
PCT/AU2015/050060 (WO2015/120523)	Method of resolving inconclusive cytology to detect cancer	AU, CN, EP, IL, JP, US, US(cont)		2035
PCT/AU2016/050764 (WO2017/027928)	Method of detecting cancer in morphologically normal cells	JP	US	2036

